

VINCENT'S NEWS

The 'Van-Go' Gallery



"Wherever you see a 'Vincent's Van Go' you know the job will be a work of art."

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Did You Know...

...Vincent's is having another February drawing for valuable prizes for readers of Vincent's News? See the enclosed flyer for details.

OWNER'S CORNER

THROUGH MY EYES

In my last post for the combined December-January Holiday issue - I chronicled how my wife Karen and I put our home of 22 years on the market and all the effort it took to get it ready. Well the effort paid off. Our house sold and we are now in a new home. Although it sure has been strange making the adjustment to a new

home after so many years in the last. We moved in when our youngest child was a baby and so we essentially raised our family there. Lots of good memories. It made it a lot easier for us to move when the excited young



Thank you for the donation of over 230 food items that were given to the Salvation Army for distribution to those in need. Here I am with some of the food. With your help we can do more this year!

couple that bought it shared that

Continued Page 3

How We Can Help You Take Care Of Those Minor Repairs & Tasks That You Wouldn't Normally Think Are Worth Calling Us For.

This is exactly why we created our Plumbing & Home Safety Inspection. Unlike our heating or cooling maintenance visits we don't have a set agenda when we come. You give us YOUR list of the things you want the tech to tackle for the 1-1/2 hours you have him.

Some customers just use the time for all plumbing. Some for home safety projects like cleaning the

clothes dryer vent. Some mix and match plumbing and home safety. We have even hung ceiling fans and cleaned leaves from gutters in warmer weather. Basically, we help with tasks that you are either too busy or don't have the skills or physical ability to do for yourself.

By 'bundling' several tasks together, now it can

make sense to call a professional. Plus there is one other great advantage: there is no service charge or trip fee - just like our heating or cooling visits. There is, however, one major difference: a Plumbing & Home Safety visit is only available February through May. Call or visit us online for more information.

Letter From a Customer

Mr. Squires

We would like to take this opportunity to thank the crew from Vincent's Heating & Plumbing, from Nancy in the office to technicians Rob, Paul and Marvin, Nancy was quick to understand our needs and had someone immediately respond to our home to check out our furnace. Once the technician had evaluated our old unit he informed us that the overall recommendation would be to replace the 15 year old furnace along with the 15 year old hot water heater and air conditioner. We agreed that the units had served us many years but it was finally time to modernize. We thank Vincent's Heating and Plumbing for also assisting us with the financing of this big project.

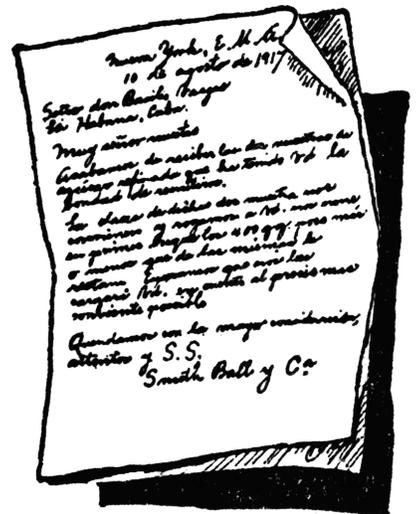
"...The technicians that came to our home to replace the unit, Rob, Paul and Marvin, were nothing but professional and courteous."

The technicians that came to our home to replace the unit, Rob, Paul and Marvin, were nothing but professional and courteous. They treated our home like they would their own and took every precaution to protect our carpets and furnishings. The men put in a very long day until the installation was completed, from 8:30 AM until past 7:30 PM. The technicians remained pleasant and stuck with the task at hand, replacing the units and removing the old units from our basement. They cleaned up after themselves and when they left you would have never known they were there.

We have been customers of Vincent's Heating and Plumbing for over 15 years and would highly recommend them.

Thank you for taking care of our home.

Bill and Nancy Maplethorpe
Avoca



Through My Eyes (Continued from Page 1)

they fell in love with our house the first time they saw it and how much they looked forward to raising their kids in it. I hope they are as blessed in it as we were.

Fortunately, Karen and I are just as enthusiastic about our new home. Except I miss a very important improvement that we had made to the old house that is not in the new house: 'zoned' heating and cooling control.

In our old house it didn't matter whether you were on the main floor, the upstairs levels, or the basement - the temperature was comfortable. It could be 90 degrees outside and be just as cool upstairs as it was on the main floor - whichever end of the house you were at. And the basement would also be a steady 70 degrees - which was important because it was finished and we had an entertainment center there.

The same was true in

freezing cold weather: every floor was comfortable. That was because with 'zoning' there is an independent thermostat on each floor. One in our upstairs master bedroom, one in the finished basement, and two thermostats on the main floor - one on the north end of the house for the dining room and living room and a separate one on the south end for the family room.

It was a rude awakening for us in our new house, which, while lovely, has a cold master bedroom, a freezing office if we close the door, and our finished basement is so cold it could be a meat locker.

In our cars we have separate heating and cooling controls for the driver, the front passenger and the rear passengers. So why do we put up with an uncomfortable home?

So my top home project is to fix this. Part of it I solved immediately by getting rid of the

beautiful but very restrictive wooden supply register grills and replacing them with metal ones with good air flow. Part of it will be solved by putting a larger heat run to my office and an extra supply run to the master bedroom. But the biggest improvement will be 5 separate thermostats: in the master bedroom, my office, the main floor, the finished basement, and in a separate basement bedroom for guests.

With the technology that is available today, zoning a house is about a day's job and very little mess. I am looking forward to reclaiming the finished basement and making it comfortable. It will double the livable space in the house. Zoning is the only way I know to add more useful square footage to a house without putting on an addition.

If you have uncomfortable 'too cold' or 'too hot' areas in your home we can help you too.

- Daniel Squires

“...With the technology that is available today, zoning a house is about a day's job and very little mess.”

Vincent's Heating & Plumbing

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Washington's Birthday Word Search

E G R O F Y E L L A V P B Q V
N O I T U L O V E R P R O S L
C H E R R Y T R E E A E H O O
V I R G I N I A S N T S C N J
E M D E L A W A R E R I V E R
U R E E X U K V C A I D R I T
N O N R E V T M X Y O E F I T
W A S H I N G T O N T N S G N
N S L J S A D B T Z H T O J Y
R E H T A F G N I D N U O F I

Washington
Cherry Tree
Mt Vernon
Revolution
Delaware River
Patriot
President
Valley Forge
Founding Father
Virginia

Presidential Humor



I have often wondered what the Ten Commandments would have looked like if Moses had run them through the US Congress.

-Ronald Raegan

In my many years I have come to a conclusion that one useless man is a shame, two is a law firm, and three or more is a congress.

-John Adams

When they call the roll in the Senate, the Senators do not know whether to answer 'present' or 'not guilty.'

-Theodore Roosevelt